

# PROJECT REPORT ON LEATHER SHOE MAKING UNIT





Directorate of Industries, Uttarakhand Industrial Area Patel Nagar, Dehradun. Tele No: 0135-2728227 | Fax No : 2728226 Website- www.doiuk.org | Email- mpr@doiuk.org



# PROJECT HIGHLIGHTS

PROPRIETOR	:	XXXXX
ADDRESS OF THE PROPRIETOR	:	YYYYY
		DIST STATE
CONSTITUTION	:	PROPRIETORSHIP
CATEGORY OF UNIT	:	MICRO UNIT
FATHER NAME	:	XXXXXX
DATE OF BIRTH	:	XX-YY-ZZZZ
CATEGORY OF THE PROPRIETOR	:	XXXXXX
QUALIFICATION	:	XXXXXX
LOCATION OF UNIT	:	XXXXXX
PROPOSED PROJECT	:	LEATHER SHOE MAKING UNIT
NAME OF SCHEME	:	PRIME MINISTER'S EMPLOYMENT
		GENERATION PROGRAMME
UNIT (OWN/RENTED)	:	OWNED/RENTED
(A) TOTAL COST OF PROJECT	:	Rs.10,00,000.00
(1) Fixed Capital	:	Rs.5,50,000.00
(2) Working Capital Limit	:	Rs.4,50,000.00
		Rs. 10,00,000.00
(B) MEANS OF FINANCE	•	KS. 10,00,000.00
(1) Term Loan for Machinery	:	Rs.5,00,000.00
<ul><li>(2) Working Capital Limit</li><li>(3) Promoter's Contribution</li></ul>	÷	Rs. 4,50,000.00 Rs. 50,000.00
SÚBSIDY UNDER PMEGP	:	Rs.3,50,000.00
EMPLOYMENT POTENTIAL	:	10 PERSON
NORMAL WORKING HOUR	:	8 HOUR



#### **INTRODUCTION**

In India, shoes are manufactured by cottage, small-scale and large scale industries. The 14 large scale industries produce less than 7%. Rest of the 93% of the production is done by cottage and small-scale industries and most of the work in these units are done by hand. There is not much difference in between cottage and small-scale industries, except the fact that in the cottage industries there are only 3 to 4 workers while in small-scale industries the number of workers is much more. Certain small scale units have installed machines which bring quality in shoe manufacturing and also increase the production. Making shoes manually requires a lot of skill and time. The demand both in India and on international front has increased along with increased importance of punctuality of export commitments has led to a requirements, partial mechanization of these units. This change has long come in western countries and the production process has also significantly developed.

#### **PROMOTER & MANAGEMENT**

The promoter is reported to have good financial standing presently. The Promoters is actively associated with the implementation of the project. Promoter is over all in charge of the working of the unit.

#### MARKET AND DEMAND

Due to high increase in demand for shoes and considerable change in the manufacturing process, the shoe-making units can be established anywhere. It is quite an appropriate units for concentrated production and can be established at the district level. Along with the indigenous market, it has a high demand outside. Leather shoe manufacturing units that daily produce 20 to 50 pairs are viable. In the



given unit initially 20 pairs would be manufactured daily and the production can be increased eventually keeping the increased demand in view.



# MAJOR BENEFITS OF THE PROJECT

- I. Easy availability of material.
- II. Job opportunity for local people.

## FURNITURE, FIXTURES ETC.

The total estimated cost of required Furniture & Fixtures would be Rs.- 45,000.00/-.

#### PREOPERATIVE EXPENSES

The total estimated cost of required Preoperative Expenses would be Rs.- 5,000/-.

#### PLANT, MACHINERY AND EQUIPMENTS

Plant, Machinery, Tools, Shed and other equipment's required for the proposed unit are available indigenously. The various items required for installation of Rs. 5,00,000/- details as per quotation attached herewith.



#### QUALITY CONTROL

The concern proposed to set up above unit for which provision testing equipment have been proposed in the project report.

#### **TECHNICAL KNOW- HOW**

The process for sale of products is simple and no sophisticated technology is involved. There is no requirement of any type of technical knowhow.

#### **TRANSPORTATION**

The proposed location is connected by road and near to the city. Thus the unit is not likely to face difficulty on account of transportation.

#### UTILITIES

#### a) Power:

The total connected load for the smooth operations of the unit has been estimated and Electricity connection will be obtained as per required load including lighting load if required.

#### b) <u>Water:</u>

The water will be available. Necessary provision for storage of water and water supply has been made in the project cost.

#### MANPOWER



The unit would require total manpower of person of different category. The details of salary/wages proposed to be paid together with annual Salary/wages bill is given in separate annexure.

#### DEPRECIATION

The depreciation on fixed assets has been computed in annexure of this project report in accordance with the admissibility of the same under the Income Tax Act, 1961.

#### TRAINING

Applicant has to complete two week EDP training specially designed for the purpose, which will be organized by KVIC/KVIB/DIC or the institution organized by or under the administration control of Minister of MSME or any other training center of repute before disbursement of loan by the bank. After the successfully completion of EDP training arranged by the KVIC/KVIB/DIC, the beneficiary will deposit his own contribution in the bank as per the guideline of scheme.

#### CAPITAL SUBSIDY UNDER PMEGP

Unit is eligible to get capital subsidy under Prime Minister Employment Generation Programme 35% of the total cost of the project (except cost of land). Total subsidy to be received Rs. 3,50,000/-

## TERM LOAN AND WORKING CAPITAL LOAN PMEGP SCHEME

The unit proposed to have Term Ioan UNDER PMEGP of Rs. 5,00,000/- & working capital limit of Rs. 4,50,000/- Own contribution of unit will be Rs. 50,000/-, which is five percent of total cost of project. The total project cost will be Rs.1,00,000/-.



#### LOAN REPAYMENT SCHDULE

Total		Rs. 5,00,000/
Total instalments	:	Rs. 1,00,000*5 = Rs. 5,00,000/-
Each yearly instalment	:	Rs. 1,00,000/-
From the next year		
Total Duration	:	5 Years
Total Term Loan	:	Rs. 5,00,000/-

#### INTEREST COMPUTATION

Interest computation is given in Annexure 6.

#### PROJECTED INCOME/PROFITABILITY

The projected Income & profitability statement has been shown in the attached profit & loss account. Projected Balance sheet for the next five years is also enclosed as here for the reference.

#### ECONOMIC VIABILITY

Based on the projections attached it is observed that sufficient revenue shall be generated through operations served & it indicates the economic viability of the proposal. Hence the project can be considered as economically favourable and viable.



# CONCLUSION

Based on the grounds discussed aforesaid it is concluded that project is economically & feasibly viable and should be considered favourably.



	M/S LEATHER SHOE MAKI ADDRESS: XXXXX			
	FINANCIAL ASPECTS OF THE		<u>[</u>	
	A. FIXED CAPITAL			
	I-Plant & Machineries	6:		
S.No	Particulars	No.	Rate (Rs.)	Amount(Rs.)
1	Sewing machine	5	25000	125000
2	Pores and small holes making Machine	4	10000	40000
3	Tools for correcting the stitch	4	5000	20000
4	Seal cutting machine	2	7500	15000
5	Butting machine with exhaust Machine	2	25000	50000
6	Upper sewing machine	2	30000	60000
7	Cementing machine	2	30000	60000
8	Machine for making the covers even	2	25000	50000
9	Machine for making the shoe comfortable	2	10000	20000
10	mould for other pair	100	100	10000
11	Wooden mould	100	500	50000
	TOTAL			500000

II-Other Fixed Assets:				
S.No	Particulars	Amount (Rs.)		
1	Furniture Counter Table, Godrej Almira, Chair & Table	40000		
_	Other equipments like Ceiling Fans, Exhaust Fans, RO System, racks for raw	5000		
2	material & partition, electrification etc.			
	TOTAL	45000		



	III-Preliminary & Pre-operative expenses:				
S.No	S.No Particulars Amount (Rs.)				
1	Transportation of Machinery	3000			
2	Miscellaneous	2000			
	TOTAL	5000			

	TOTAL FIXED CAPITAL				
S.No	Particulars	Amount (Rs.)			
1	Machinery and Equipments	500000			
2	Other Fixed Assets	45000			
3	Preliminary and Pre Operative Expenses	5000			
	TOTAL	550000			

	B. WORKING CAPITAL I- Raw Material (Per Month):				
S.No	Particulars	UOM	Qty. kg/ltr	Rate (Rs.)	Amount (Rs.)
1	Chrome leather for the upper Part of the shoe	SFT	3000	75	225000
2	Lining leather cream of goat/ sheep	SFT	3000	40	120000
3	Bark leather for the front part	KG	300	50	15000
4	Sole	KG	600	60	36000
5	Other raw materials				4000
	TOTAL	1			400000



	II- Man power (Per Month):			
S.No	Particulars	Nos.	Salary	Amount (Rs.)
1	Skill Manpower	1	8000	8000
2	Semi Skilled Manpower	2	5000	10000
	TOTAL			18000

	III- Utilities (Per Month):			
S.No Particulars Amount (Rs.)				
1	Electricity	1500		
2	Phone bill	1500		
3	Transportation	2000		
	TOTAL	5000		

IV- Misc. or other expenses: (Per Month)			
S.No	Particulars	Amount (Rs.)	
1	Repair & Renewal	22000	
2	Other	5000	
	TOTAL	27000	



	TOTAL WORKING CAPITAL (Per Month)				
S.No	S.No Particulars Amount (Rs.)				
1	Raw Material	400000			
2	Manpower	18000			
3	Utilities	5000			
4	Misc. expenses	27000			
	TOTAL	450000			

	<b>C-ANNUAL SALES REALISATION</b>				
S.No	S.No Particulars Amount (Rs.)				
1	1 Annul Sale 6600000				

	D-BREAK E	VEN POINT		
	(BASED ON FIRST YE	AR OF OPERATION	)	
S.No	FIXED COST		Amount (Rs.)	
1	Interest on loan		53365	
2	Depreciation		80000	
3	Man power expenses (40%)		86400	
4	Operating expenses (40%)		2073600	
	Total		2293365	
	BEP =	Fixed Cost * 100	2293364 58	79.04
		Fixed Cost + Net Profit	2938630	78.04



# LEATHER SHOE MAKING UNIT ADDRESS: XXXXX Annexure-1 PROJECTED BALANCE SHEET (Rs. In '000)

	Operating Years						
PARTICULARS	1st	2nd	3rd	4th	5th		
A-SOURCES:-							
I) CAPITAL / OWN CONTRIBUTION	50	695	1400	2160	2973		
ADD:- PROFIT	645	705	760	813	865		
TOTAL	695	1400	2160	2973	3838		
II) LOAN FUNDS							
SECURED LOANS							
Term Loan from Bank	400	300	200	100	0		
C/C Limit from Bank	450	450	450	450	450		
III) Margin Money under PMEGP	350	350	350	-	-		
TOTAL (I+II)	1545	2150	2810	3523	4288		
B- APPLICATION:-							
I) FIXED ASSETS							
GROSS BLOCK	545	545	545	545	545		
LESS: ACC.DEPRICIATION	80	148	206	255	297		
TOTAL	465	397	339	290	248		
II) CURRENT ASSETS LOANS & ADVANCES							
PRELIMINERY EXPENSES	5	5	5	5	5		
INVENTORIES	-	-	5	5	5		
SUNDERY RECEIVABLES	550	578	605	633	660		
CASH & BANK BALANCES	709	1340	2014	2743	3516		
LOANS & ADVANCES	125	150	180	200	220		
TOTAL	1389	2073	2804	3580	4401		
III) CURRENT LIABILITIES &							
PROVISIONS							
SUNDERY CREDITOR	200	200	200	200	200		
PROVISION FOR TAXATAION	31	38	48	58	67		
EXPENSES PAYABLE	78	81	85	89	93		
TOTAL	309	320	333	347	360		
IV) NET CUREENT ASSETS (II-III)	1080	1753	2471	3233	4040		
V) Margin Money under PMEGP	350	350	350	-	-		
TOTAL (I+IV)	1545	2150	2810	3523	4288		



LEATHER SHOE MAKING UNIT						
ADDRESS: XXXXX					Annexture-2	
PROJECTED COST OF PRODCUTION AND PROFITABILITY (Rs. In '000)					D)	
Particulars	Dertioulars Operating Yes			ars		
	1st	2nd	3rd	4th	5th	
Capacity Utilization	<b>50%</b>	55%	<b>60%</b>	65%	<b>70%</b>	
A- INCOMES :						
GROSS RECEIPTS	6600	6930	7260	7590	7920	
CLOSING STOCK	-	-	-	-	-	
TOTAL (A)	6600	6930	7260	7590	7920	
B-EXPENSES						
OPENING STCOK		_	_	_	_	
PURCHASES AND CONSUMPTION	4800	5040	5280	5520	5760	
SALARY & WAGES	216	227	238	248	259	
UTILITIES EXPENSES	60	63	66	69	72	
Total (B)	5076	5330	5584	5837	6091	
C- GROSS PROFIT ( A-B )	1524	1600	1676	1753	1829	
ADMINISTRATIVE COST	324	340	356	373	389	
SELLING & DISTRIBUTION EXPENSES	330	347	363	380	396	
DEPRICIATION	80	68	58	49	42	
FINANCIAL CHARGES						
Interest on Term Loan @11.75%	53	42	30	18	6	
Interest on CC Limit @10.00%	45	45	45	45	45	
Bank Charges	15	16	17	17	18	
D-TOTAL	847	857	869	881	896	
E-PROFIT BEFORE TAX (C - D)	677	743	808	871	933	
F- PROVISION FOR TAXATION	31	38	48	58	67	
G-NET PROFIT AFTER TAX	645	705	760	813	865	



# LEATHER SHOE MAKING UNIT ADDRESS: XXXXX

Annexture-3

#### **PROJECTED CASH FLOW STATEMENT**

(Rs. In '000) **Operating Years** PARTICULARS 1<sup>st</sup> 5th 2nd 3rd 4th A-SOURCE OF FUND 1. Increase in Capital 2. Increase in Term Loan --3. Increase in C/C Limit 4. Profit / (Loss) 5. Depreciation added back 6. Increase in Creditors TOTAL (A) **B-DISPOSAL OF FUND** I) FIXED ASSETS PURCHASED 1. Furniture & Fixtures -2. Plant & Machinery -**II) CURRENT ASSETS** 3. Increase in Stock 4. Increase in Debtors 5. Increase in Preliminary Exp. 6. Increase in Loans & Advances III) OTHERS 7. Payment of Term Loan 8. Decrease in Creditors TOTAL (B) **Opening Cash & Bank Balance** Surplus/(Deficit) (A-B) Closing Cash & Bank Balance 



LEATHER SHOE MAKING UNIT							
ADDRESS: XXXXX							
	Annexture-4						
COMPU	COMPUTATION OF DEPRECIATION						
Depreciation un	der WDV Method:		(Rs. in '000')				
Particulars	Furniture & Fixture	Plant & Machinery	Total				
Rate as per I.Tax Act	10%	15%					
Value of Assets at beginning	45	500	545				
1st year Dep.	5	75	80				
Balance at the end of1st year	40	425	465				
2nd year Dep.	4	64	68				
Balance at the end of2nd year 3rd year Dep.	36 4	361 54	397 58				
balance at the end of 3rd year	32	307	339				
4th year Dep.	3	46	49				
balance at the end of 4th year	29	261	290				
5th year Dep.	3	39	42				



LEATHER SHOE MAKING UNIT						
	Annexure -5					
F	PROJECTED FINANCIAL	RATIOS	(Rs.In '0	00)		
PARTICU	Operating Years					
PARTICU	JLAR 3	1st	2nd	3rd	4th	5th
	CURRENT ASSETS	1389	2073	2804	3580	4401
1. CURRENT RATIO	CURRENT LIABILITIES	759	770	783	797	810
	=	1.83	2.69	3.58	4.49	5.43
		TIMES	TIMES	TIMES	TIMES	TIMES
2. GROSS PROFIT	GROSS PROFIT	1524	1600	1676	1753	1829
RATIO	SALES	6600	6930	7260	7590	7920
	=	23.09%	23.09%	23.09%	23.09%	23.09%
3. NET PROFIT RATIO	NET PROFIT	645	705	760	813	865
	SALES	6600	6930	7260	7590	7920
	=	9.78%	10.17%	10.46%	10.71%	10.92%
4. DSCR	PAT+DEP.+INTT. ON TERM LOAN	779	814	848	880	914
	INTEREST+LOAN INSTALMENT	153	142	130	118	106
	=	5.08	5.75	6.53	7.45	8.59
		TIMES	TIMES	TIMES	TIMES	TIMES
5. INTT. COVERAGE	PAT+DEP.+INTT.	824	859	893	925	959
RATIO	INTEREST	98	87	75	63	51
	=	8.37	9.92	11.92	14.66	18.66
		TIMES	TIMES	TIMES	TIMES	TIMES
6. DEBT EQUITY RATIO	TOTAL TERM LIABILITY	400	300	200	100	0
	TOTAL NET WORTH	695	1400	2160	2973	3838
	=	0.58	0.21	0.09	0.03	0.00
		TIMES	TIMES	TIMES	TIMES	TIMES
7.STABILITY/GEARING	TOTAL OUTSIDE LIABILITY	850	750	650	550	450
RATIO	TOTAL NET WORTH	695	1400	2160	2973	3838
	=	1.22	0.54	0.30	0.18	0.12
		TIMES	TIMES	TIMES	TIMES	TIMES



LEATHER SHOE MAKING UNIT					
ADDRESS: XXXXX					
Lo	an Amount Rs.	500000		Annexture-6	
F	Rate of Interest	11.75%			
	Tenure	5	<b>Years</b>	(Rs. In '000)	
SI.No.	Installment	Interest	Principal	Balance Loan	
1st Year	153	53	100	400	
2nd Year	142	42	100	300	
3rd Year	130	30	100	200	
4th Year	118	18	100	100	
5th Year	106	6	100	0	



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Department suggest entrepreneurs to survey the market properly to find the actual cost of fixed assets and working capital. The actual cost of the project or industry will vary according to different elements like location, local regulation, financial requirements of industry, capacity, type of industry, cost of resources and other direct and indirect costs related to the project.

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